



Colville Tribal Federal Corporation

FY2024 STRATEGIC PLAN



Agenda

- Introductions
- Charter & By-Laws
- FY23 Accomplishments
- Financial Trends
- FY24 Operational Goals



Board of Directors

- Billy Gunn, Chair
- Andy Pooler, Vice-Chair
- Judith Farm
- Kenneth Stanger
- Nicolette Descoteaux



Executive Management

- Kary Nichols, CEO
- Zachary Dalton, Corporate Counsel
- Brett Black, Forest Products COO
- Bryon Miller, Gaming COO
- William Smith, Gaming CFO




Charter & By-Laws

The purpose of CTFC:

- (1) To engage in any type of lawful business when authorized by the CBC
- (2) To promote economic development
- (3) To enable the Tribes to develop its resources for the benefit of the people



FY23 Accomplishments – Administration

- FY22 Financial Audit - Blue Bird, LLC
 - FY22 Title 31 & IRS Audit
 - Human Resources / Payroll
 - Implemented Paychex Payroll / HRIS
 - Updated Salary Survey
 - Training (Supervisor, Harassment, Active Shooters)
 - Moved into Administration Building – February, 2023
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FY23 Accomplishments – Forest Products

- Dividend payment of \$2,500,000 to Colville Tribes
- Fulfilled Log Supply Agreement
- Worked with BIA on CIPV Fee to Trust
- CIPV / CIPP Cleanup - 12/2022
 - Phase I & II – CIPV Mill
 - Phase III – CIPP Cleanup



FY23 Accomplishments - Gaming

- Implemented IGT Sports Betting – October, 2022
- Replacing SDS Software and Servers
- Omak Casino Hotel
 - Construction of Sewer Line & Lift Station (Finalize 10/23)
 - Replaced Hotel Water System
 - New Carpet for Hotel / Board Rooms
- Lake Chelan Casino
 - Improvements to Lake Chelan Shoreline RV Park
 - Improved Parking Lot
- Coulee Dam Casino
 - Replaced Lower Floor AC
 - New Carpet for Casino Floor
- Overhaul Omak Casino Network & Refresh Backbone Switches
- Implemented Jackpot Kiosks

FY23 Lake Chelan Casino & Hotel (LCCH)

- Master Plan - RSP Architects, Nov. 2021
- Market Study - KlasRobinson, Feb. 2022
- RFP/Contract Owners Rep - Hill Int'l, Oct. 2022
- SOQ/RFP Progressive Design-Build, March - May, 2023
- Design-Build Contract – Korsmo, Nisqually, Cuningham & Full-Circle, July, 2023

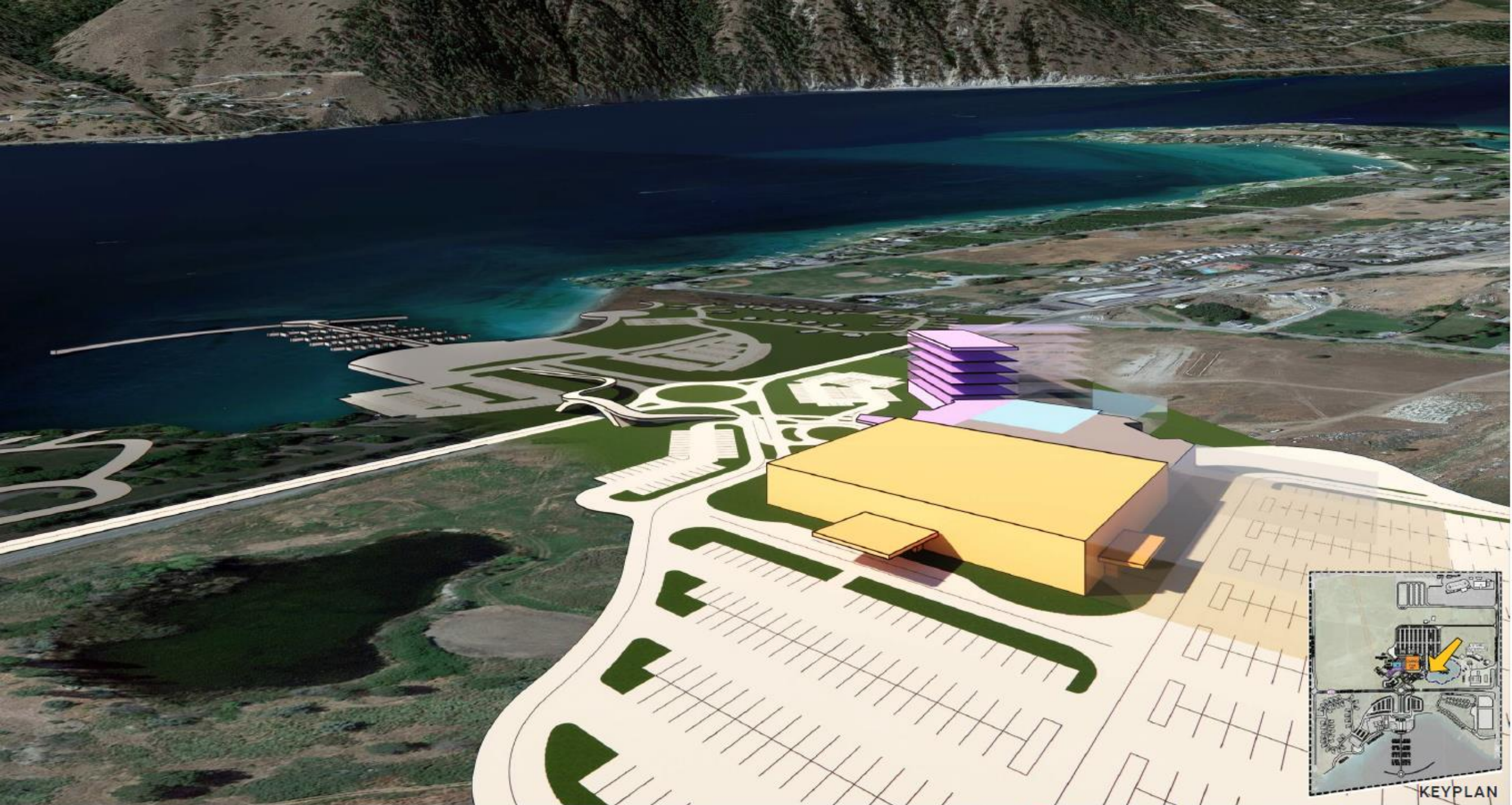




LCCH - Programming

- First-Class Casino offering 650 Machines & 9 Table Games
- 100-room Hotel
- 100-seat Table Service Restaurant
- 100-seat bar with Entertainment Stage & 25-seat Center Bar
- Divisible Ballroom
- Vehicle Parking Lot





LCCH – Full Circle Design Team - Framework



**Interview
Elders**

**Research Local
Museums and
History &
Archeology**

**Communicate
(District Meetings,
Open House and
Press Releases)**



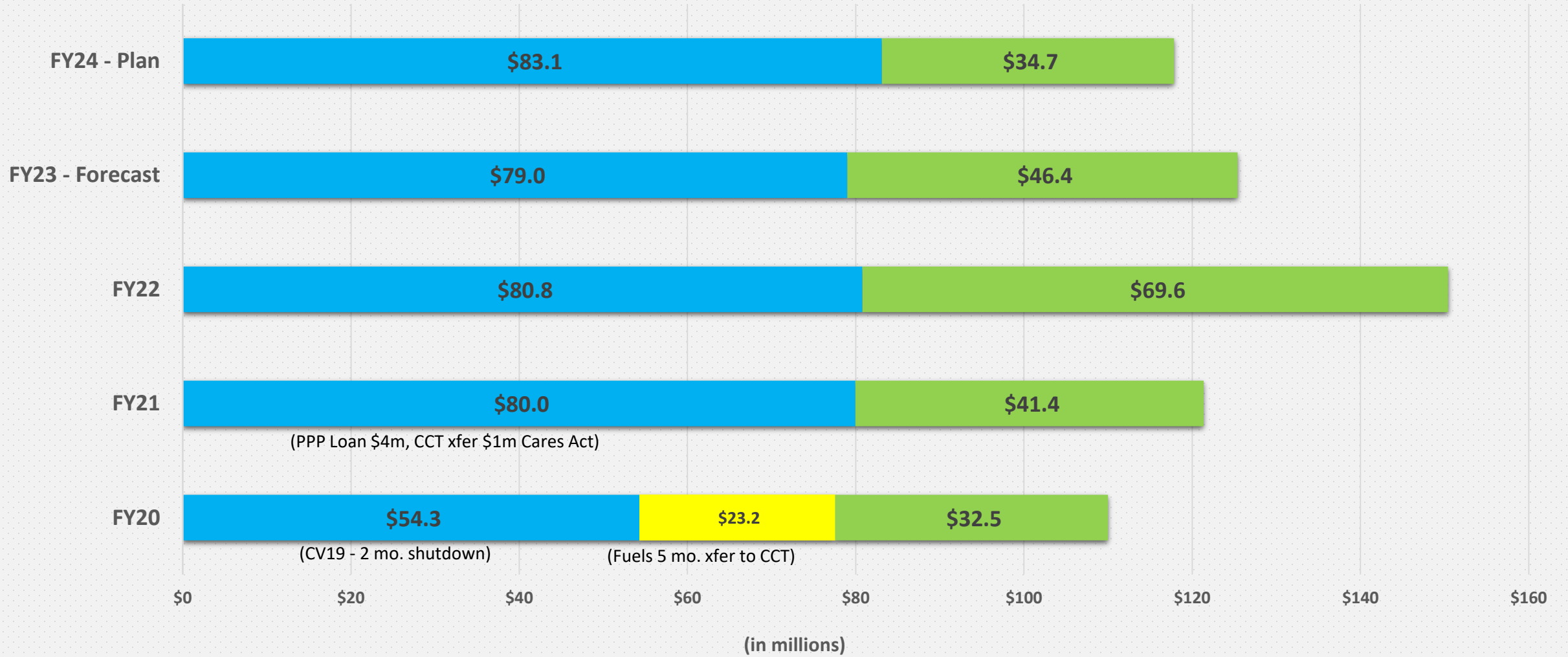
FY23 – LCCH Project Work

- KeyBank – Negotiating Financing Terms
- Ardurra – Traffic Study
- WSDOT – Multiple access to property
- Lake Chelan Reclamation District – Water & Sewer
- Chelan PUD
- Chelan Police, Fire and EMT – New MOU for Services
- Geotech Work – Soil Tests, Wetland Delineation
- History & Archeology – Cultural Surveys
- Grant Writing – EDA Infrastructure Grant
- New Market Tax Credits – Fall, 2023

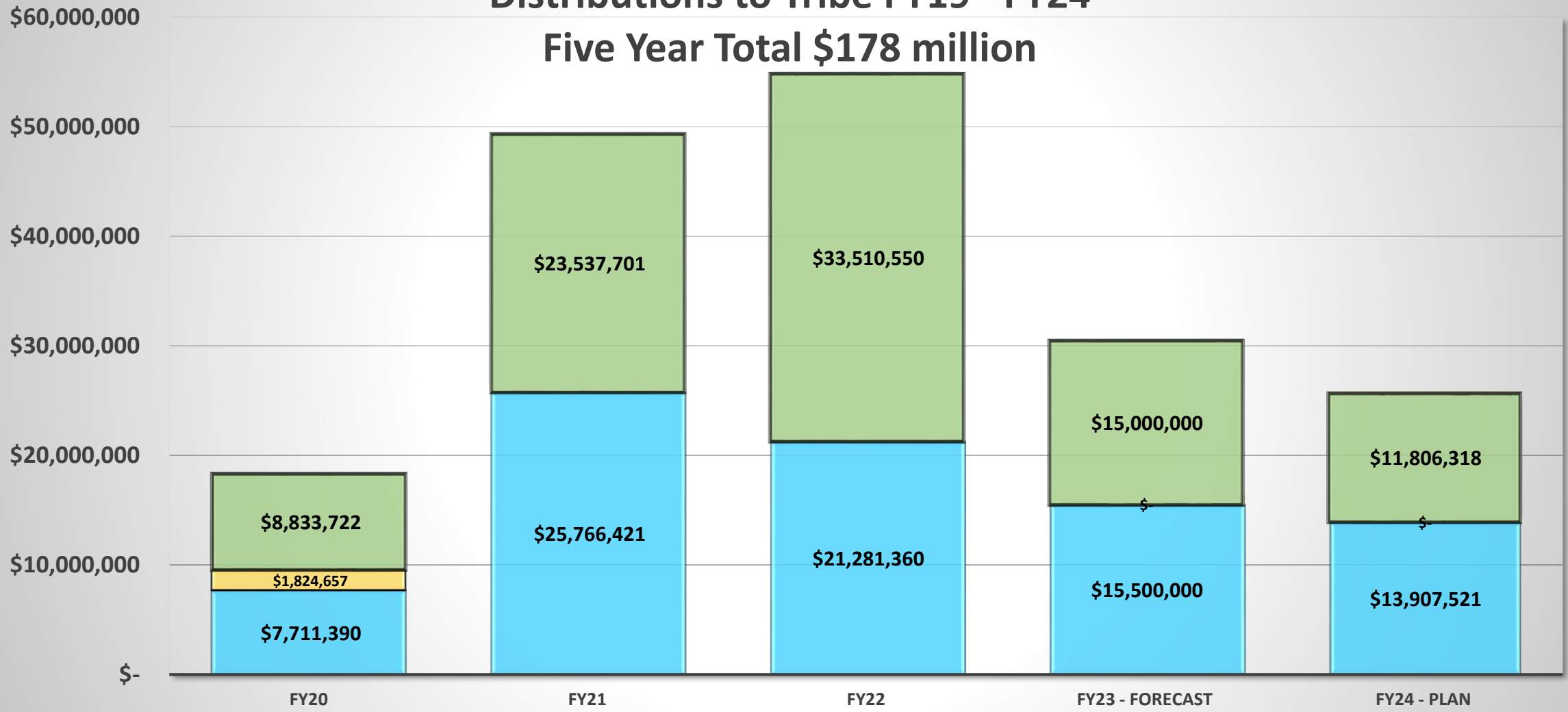
FY24 Financial Highlights

- Colville Gaming LLC
 - Total revenues **\$83 million**
 - Distribution to CCT **\$13.9 million**
- Colville Forestry, LLC
 - Total revenues **\$34.7 million**
 - Stumpage Distribution to CCT **\$11.8 million**

Colville Tribal Federal Corporation Revenue FY20 - FY24



Colville Tribal Federal Corporation Distributions to Tribe FY19 - FY24 Five Year Total \$178 million



■ Gaming - 80%
 ■ Fuels - Compacts
 ■ Forestry - Stumpage

FY24 Operation Goals

Organizational Operating Goals



FY24 Operational Goals – Gaming

- Increase Sports Wagering Revenue
- Amend Gaming Compact for Electronic Table Games
- Draft MOU for Gaming Compact Interpretation
 - Vendor remote access and Forms of Payment
- Revise Appendix A – Electronic Checks
- Complete SDS/CMP Upgrades
- Modify Shuttle Service
- Leadership Training with Tribal One

FY24 Operational Goals – Gaming

- Omak Casino Hotel
 - Upgrade Gaming Servers
 - Relocate Tin Biscuits to Camas
 - Upgrade RV Park
- Coulee Dam Casino
 - Add Office Space
 - Finish HVAC Upgrade
 - Revisit Parking Lot Rental Agreement

FY24 Operational Goals – Gaming

➤ Lake Chelan Casino

- Amphitheatre Concerts on hold for FY24
- MA8 - Site Clean Up Efforts
 - Phase I ESA 5-2022
 - Phase II ESA Sampling & Analysis Plan – 6-2022
 - Phase II ESA – Building Materials Inspection – 4-2023



FY24 Operational Goals – Lake Chelan

- Next Steps for Lake Chelan Casino Hotel Project
 - Design Documents
 - Construction Documents
 - Building Permitting & Builders Risk Insurance
 - Secure Financing Agreements
 - Work on Grants and New Market Tax Credits

FY24 Operation Goals – Forestry Products

- Manage Log Supply Agreement (LSA)
- Meet Allowable Cut
- Work with BIA on CIPV Fee to Trust
- Upgrade Log Data to SQL from Access



Conclusion

